

## Revenue

1. Revenue continues down in ADC. Home Bridge has had no referrals so far. We may need to consider spending \$ on advertising.
2. We are starting to see sales in Care4Carr program. *We need items to sell.* Partnering- donor receives 65% of selling price. We are closing the Rt #33 location due to staff changes.
3. We have received funding notification on the United Way application. We will receive \$9729. (last year we received \$6700) Will apply to 3 students. We just received our first check.
4. 1041 Beverly repairs are completed and paperwork will be forthcoming from the insurance company. I spoke to Bobbi Lepi about listing for rental. We are going to partner for residential placements. Anticipated revenue \$1000+ per month starting August. (minus expenses)
5. I am in the process of struggling through at Title III grant application. Looking for board assistance on this.

## Programs

1. Safety Town just concluded. Approx. 135 children attended. Good PR from TR and WHIZ.
2. Special Riders starts in 3 weeks. Need 18 volunteers per session. Great opportunity for corporate community event support and PR.
3. Two new drivers have been trained for Adult Day. Will be used to support hours left open by Mike Dailey.
4. Community Care coordination meeting with a local family and siblings in regard to home care and support services.

## Marketing

Presented to:

The Parkinson's Support Group on June 17.  
Ron Welsh court appointed guardian for 70 clients.  
Emeritus- Executive Director and interim marketer  
Sterling Suites, Melissa Duniver  
Facebook promotions and program updates.  
WHIZ live at noon highlighted caregiver support and ADC

Presentations scheduled for :

Genesis Social Work and Discharge Planners July 22  
Veterans Administration Home Care office July 23  
Bethesda Preferred Providers event on July 30

## Other

1. United Way would like to see 100% participation from the board.
2. Building repair for settling issues \$5000.00
3. Final payment to be made to Hottinger. Should get one further check from insurance upon completion.